

Buyer & Tenant Representation

What can you expect when you hire Summit Realty Partners as your Buyer or Tenant representative?

- ◆ **A higher level of service.** By formalizing a relationship with Summit Realty Partners you can expect to receive superior services as a client rather than a customer. We understand that you are making a large investment, and we support you throughout the process.
- ◆ **An advisor.** Receive practical advice during the buying or leasing process from a well-versed staff of professionals with decades of experience.
- ◆ **An advocate.** Sellers and landlords have representation working for them. Let Summit Realty Partners be your advocate and work in your best interest.
- ◆ **Leverage.** Let us do the real estate work while you continue to run your business.
- ◆ **Exposure.** Gain exposure to every eligible property in the marketplace. Our advisors are aware of properties that are not listed in public databases which may bring you unforeseen opportunities.
- ◆ **An ability to stay on top of trends.** As seasoned professionals, we are aware of the current market and can anticipate the direction the marketplace is headed. We use this insight to put you in the best situation for the future.
- ◆ **Get more without paying more.** Often sellers or landlords have already agreed to pay a buyer's or tenant's agent's commission. Summit Realty Partners will work with the seller or landlord and attempt to protect you from expending additional dollars at the closing or lease signing.

Our Services Include:

- ◆ Real estate needs assessment
- ◆ Strategic development and planning
- ◆ Space procurement
- ◆ Lease negotiation
- ◆ Trade area analysis
- ◆ Comparative financial analysis
- ◆ Move coordination
- ◆ Lease administration
- ◆ Space disposition
- ◆ Lease vs. Buy analysis
- ◆ Demographic and location consultation

Summit Realty Partners

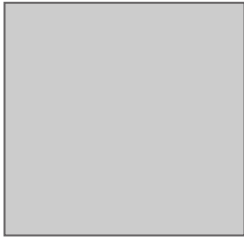
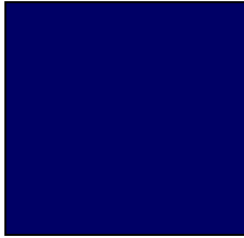
80 Hayden Ave Lexington, MA 02421

Call us: 781.862.9700

E-Mail us: cjm@sumrp.com

Visit us online: www.summitrealtypartners.com

Examples of our Tenants:



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